



Everyone deserves a little credit.

A new way to pay for LTC Insurance — just charge it!

Now you can offer your Long Term Care Insurance prospects one more great reason to choose John Hancock. Effective immediately, new LTCI applicants can charge their monthly or quarterly premiums to their MasterCard® or Visa® credit cards. This new capability offers the ultimate in convenience for new buyers, and once again sets John Hancock apart from the competition.

LTCI buyers can take advantage of these great benefits:

- ★ **Extra Miles and Bonus Points.** Paying with a credit card may mean buyers can earn extra miles and bonus points toward airline, hotel, car rental, and other programs.
- ★ **Automatic Credit Card Billing.** Clients can enjoy the convenience of no longer having to write separate checks for their Long Term Care Insurance payments each month or quarter.

Best of all, credit card billing may help you close that LTCI sale — a little faster and easier. **For more information on this great new capability, contact your LTC Sales Support Line at 800-377-7311 or visit our website at www.jhbrokerage.com.**